

## **Email Marketing Checklist**

- Audit Your Current Email Marketing
- Functioning Integrations
  - Integrate with CRM
  - Integrate with website
  - Integrate with social media
  - Set Up Automations
    - Welcome Series (upon subscribing)
    - Customer/client follow up
    - Post-purchase (for services or products)
    - Repurchase (for services or products)
    - Customer winback (after x amount of weeks/months)
  - Use a Consistent Sender Email
  - Track the Best Times to Send Emails
    - A/B Test
      - Subject Lines
    - Preview Text
    - Images
    - Messaging
      - Times'dates to send
- Track Analytics by Syncing with GA4
  - Images that Improve Engagement